

 SolutionsDriven

DATA DEVICE CORPORATION CASE STUDY



SolutionsDriven

50

Years of innovation

18

Awards

600

Employees

Headquartered in New York, for 50 years, Data Device Corporation (DDC) has designed and manufactured high-reliability Connectivity, Power and Control solutions (Data Networking; Power Distribution, Control and Conversion; Motor Control and Motion Feedback) for aerospace, defense, and industrial applications.

With manufacturing operations in New York, California, Mexico, and the United Kingdom, DDC are considered a market leader in their field.

A confidential role

DDC were hiring for a confidential role that required specific management experience and a unique skillset.

The position was also based in a remote location, and these multiple challenges had meant DDC were struggling to find any suitable candidates.





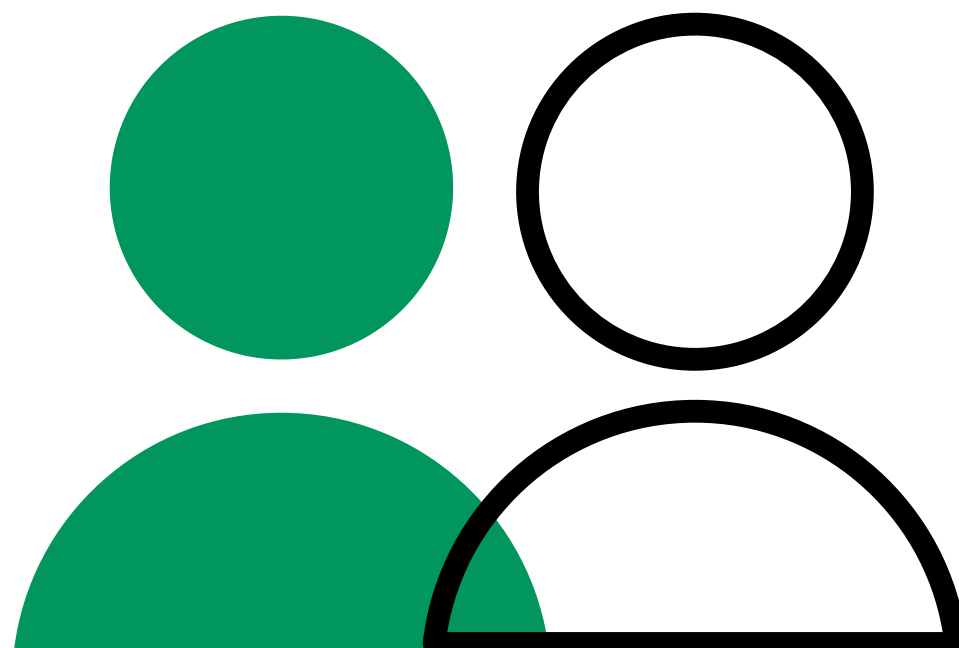
DDC had previously worked with Solutions Driven on business critical roles and knew that the team were experts in filling roles that seemed almost impossible.

Remembering this, Christina Ortiz from DDC got in touch with the Solutions Driven team to discuss the position.

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“We had utilised the SD team for a previous search and found great success in the candidates sourced. We knew they could match candidates to the appropriate skillsets.”





The Results

“The Solutions Driven team's process is very thorough to find candidates, and to find candidates who aren't looking for new roles.”

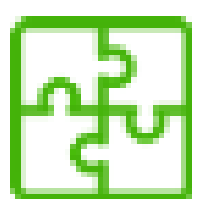
Beginning with an in-depth briefing meeting, Solutions Driven then used various proprietary techniques and prior knowledge of the required market to source candidates.

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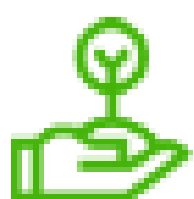
Expert knowledge of passive candidates was a huge plus in this situation as both teams knew it wasn't a role that many job-seekers would be looking for.

In addition, candidates needed some link to the area due to the location.

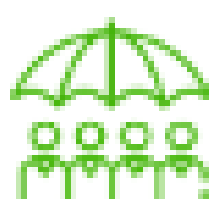
The DDC and Solutions Driven teams were in constant contact throughout the process, tweaking requirements according to the needs the process uncovered.



FIT



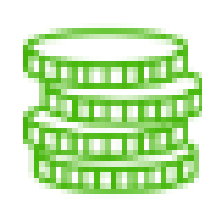
FREEDOM



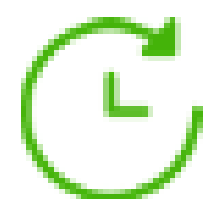
FAMILY



FUN



FORTUNE



FUTURE

SolutionsDriven

“The team is very supportive and ensures they thoroughly understand the requirements and types of candidates you are looking for. Additionally, a strong process keeps you apprised of the progress, and re-calibrating the search as needed.”

1

Role

1

**Remote
location**

Right first time