

# PLEXUS CASE STUDY



Plexus are global leaders in complex product design, manufacturing, supply chain and aftermarket services.

Headquartered in Wisconsin, US, they have teams around the world

who are dedicated to providing a seamless product realization experience.

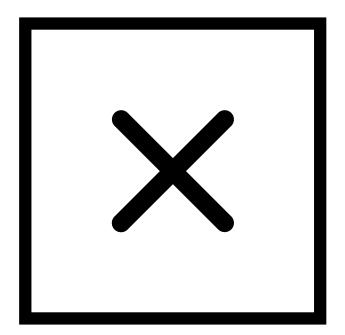




## The Problem

Plexus were looking for a VP of Global Sourcing in the US and they were struggling to fill the position.

They'd had a mixture of direct applicants and agency partners and no suitable candidates had appeared.



""This role was very business critical, as the successful candidate would be the global owner of all direct supply chain sourcing and performance for the organization.

This included accountability for the strategic vision, organizational

performance and flawless execution through supplier performance and supplier relationship management."

#### Jillian Schooley, Talent Acquisition Specialist, Plexus Corp



At this point, Solutions Driven had worked with other hiring managers in the organisation but hadn't had contact with the US hiring manager.

The teams were introduced but there was some trepidation on Plexus' part,

unsure if a Scottish-based company could meet their US hiring needs.





## The Solution

After an in-depth kick-off meeting, Solutions Driven laid out the process they would take to ensure the hire was right, first time.

This included the 6F process of scoping, scorecarding, sourcing, selecting, securing, and satisfying candidates.



"Solutions Driven came highly recommended by our leadership and the whole process was very organized and streamlined.

We really appreciated the methodical

approach and use of the scorecard when assessing candidates.

And the team were always quick to respond and to follow up, with great communication."

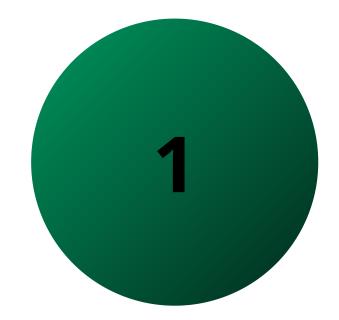


## The Results

The position was filled within the agreed eight week timeframe, and was right first time.

Solutions Driven and Plexus carried on their recruitment partnership and the teams work closely together to fill complicated business critical hires.





### Week time-frame

### Hire, right first time

*"The Solutions Driven team was very helpful, thorough and responsive."* 

I am glad I had the chance to work with them and would gladly do so again.

#### Thanks for all the help!"

