

HOW STRATASYS  
PARTNERED WITH  
SOLUTIONS DRIVEN  
TO ATTRACT 186  
CANDIDATES

# FILLING 43 ROLES

IN 13  
LOCATIONS

# THE COMPANY

Stratasys is a global leader in additive technology solutions for industries including Aerospace, Automotive, Consumer Products, Design, Education, and Healthcare.

For over 30 years, a deep and ongoing focus on customers' business requirements has fueled purposeful innovations that create new value across product lifecycle processes, from design prototypes to manufacturing tools and final production parts.



**30 years of business**



**12 office locations**



**1900 employees**

# THE RELATIONSHIP

Our Head of Growth had previously worked with Stratasys' Head of Talent Acquisition at Honeywell — who then introduced him to Andy Langfeld who we invited to appear on our Talent Intelligence Podcast.

Following these discussions, Solutions Driven then successfully placed a General Manager and two Sales Managers in France with three excellent candidates... Right First Time.

Stratasys then appointed Matt Pryor as Head of Talent Acquisition who engaged our team to take on a more involved partnership.



# THE CHALLENGE

Growth within Stratasys meant a need for more recruitment in EMEA.

This required a talent team of experts in sourcing and executive search. Without the capacity in their own team, Stratasys needed a partner who could fulfil these needs.

# THE SOLUTION

The Solutions Driven team sat down with Matt and team to align on goals, results, and communication throughout. This created a mutual charter which leads to success for both SD & the client.

After working on several legacy roles and building relationships with the Office Managers & Hiring Managers, we worked on some process improvements and our dedicated Stratasys team began using part of our 6S Process to really add value for both hiring managers and candidates.

To date, we have submitted 186 candidates against 43 roles, with approx. 3 shortlisted CVs per role, across 6 functions of the business and 13 global locations.



**186 candidates**



**43 roles**



**13 locations**



**6 business functions**

# THE OUTCOME

We recently extended our partnership with Matt & his team, to support them as they grow Stratasys and implement new structures and processes within the Talent function.



"Solutions Driven has really added value to our talent acquisition process.

Their team's indepth processes, consistent communication, and use of data and intelligence have allowed us to optimise our hiring and place a large number of candidates in various functions and locations.

As we expand in market Solutions Driven have been there to support us through the expansion.

You truly are helping us in the unknown which makes this partnership valuable."



**Matt Pryor, Head of Global Talent Acquisition, Stratasys**

**WANT TO FIND OUT  
HOW SOLUTIONS  
DRIVEN CAN HELP YOUR  
TEAM?**

**Talk to our team**